



**Cranwood Industries Ltd is a modern hi-tech timber machining facility based in Milltown East Industrial Estate, Upper Dromore Road, Warrenpoint. Using state of the art machinery, we have the capacity to supply both standard and bespoke timber products for all types of projects.**

### **Area Sales Manager**

Currently we are looking to recruit an Area Sales Manager. This is an excellent opportunity for the right candidate to develop their experience and play an integral role within Cranwood Industries. The area will consist of the West / South region of Republic of Ireland.

#### Key Responsibilities;

- Sell commodity and bespoke Timber products and services.
- Understanding customer requirements and offering solutions to meet customer expectations.
- Providing Technical Timber knowledge to help assist with customer enquiries.
- Build relationships with customers.
- Retain, secure and grow business.
- Collaborate with company key personnel to achieve daily and monthly goals.
- Strive to meet Sales Targets.
- Awareness on market trends and seeking new methods to be ahead of competition.

#### Requirements;

- 2 years' Sales experience in a similar role.
- Strong analytical skills.
- Excellent communication, interpersonal and organisational skills.
- A proactive attitude.
- Ability to balance independent work with collaborative team efforts.
- Results driven mindset with a passion for achieving sales targets and driving growth.
- Computer literate and comfortable operating Microsoft Excel, Powerpoint and Word.

#### What can we offer you;

- Competitive Salary and Bonus.
- Company Car.
- Laptop.
- Mobile Phone.
- Access to Company Pension Scheme.

**Closing date: Friday 3<sup>rd</sup> October 2025**

**To apply please:**

**Email CV to: [MRice@mbm.ie](mailto:MRice@mbm.ie)**

**Download application form from [www.murdockbuildersmerchants.com](http://www.murdockbuildersmerchants.com)**

*Murdock Builders Merchants is an Equal Opportunities Employer and welcomes applications from all sections of the Community*